

Message Text

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PAGE 01 WARSAW 05509 111607Z

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 104992

R 111510Z SEP 74

FM AMEMBASSY WARSAW

TO USDOC WASHDC

INFO SECSTATE WASHDC 1147

USDA/FAS WASHDC

AMCONSUL POZNAN

UNCLAS WARSAW 5509

E.O. 11652: N/A

TAGS: BEXP, PL

SUBJECT: PROPOSED TECHNICAL SALES SEMINAR AGRICULTURAL
CHEMICALS

REF STATE 171120

COMMERCE PASS BEWT/OEWD/TPD

1. USTDC RECOMMENDS SUBJECT SEMINAR BE HELD IN POLAND FEBRUARY 1975. ONE OF TWO RECOMMENDED LOCATIONS IS POZNAN, HOME OF INSTITUTE FOR PLANT PROTECTION WHICH WILL HOLD ITS ANNUAL SCIENTIFIC PLANT PROTECTION CONFERENCE AT THE POZNAN DZIALYNSKICH PALACE FEBRUARY 6-8. PROFESSOR WEGOREK, INSTITUTE DIRECTOR, ENDORSED SUBJECT SEMINAR AND AGREED IN PRINCIPLE TO COSPONSOR IT IF HELD AT THE DZIALYNSKICH PALACE. ZENON KAZMIERCZAK, DIRECTOR, AND KAZIMIERZ ANDRZEJEWSKI, DEPUTY DIRECTOR, PLANT PRODUCTION AND PROTECTION DEPT., MINISTRY OF AGRICULTURE, ALSO ENDORSED SUBJECT SEMINAR AND RECOMMENDED IT BE HELD IN WARSAW.

2. BOTH KAZMIERCZAK AND ANDRZEJEWSKI HAVE EXPRESSED GREAT INTEREST IN SUBJECT SEMINAR WITH SPECIAL EMPHASIS PUT ON FERTILIZERS, PESTICIDES, HERBICIDES AND FUNGICIDES. ANDRZEJEWSKI EXPRESSED INTEREST IN ANIMAL FEED ADDITIVES AS WELL SINCE "THERE IS GOVERNMENT PRESSURE FOR EXPANDING ANIMAL PRODUCTION".

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PAGE 02 WARSAW 05509 111607Z

3. FOLLOWING FIGURES ARE INDICATIVE OF POLISH CONSUMPTION,
PRODUCTION, TRADE AND SALES, OF CERTAIN AGRICULTURAL
CHEMICALS:

CONSUMPTION (IN TONS): 1970 1971 1972 1973

INSECTICIDES 34,000 37,000

FUNGICIDES 4,039 3,059 2,850

HERBICIDES 6,522 5,763 5,040

RODENT KILLING

CHEMICALS 123 460 431

OTHERS 203 1,016 748

PESTICIDES

(IN MILLION ZLOTIES) 900 818 913 1,447

FERTILIZER PRODUCTION:

(IN 1000 TONS)

1960 1970 1972 1973

NITROGEN 270 1,030 1,147 1,364

PHOSPHORUS 207 599 763 812

IMPORT OF FERTILIZERS:

(IN 1000 METRIC TONS) 1970 1971 1972 1973

POTASSIUM FERTILIZERS 2,197 2,191 2,108 2,422

NITROGEN FERTILIZERS 0 0 126 31

OTHER PHOSPHORUS

FERTILIZERS 30 0 27 3

TOTAL 2,227 2,191 2,161 2,456

IMPORTS OF RAW MATERIALS:

(IN 1000 M TONS)

APATITE CONCENTRATE 662 953 1,232 971

SUPERPHOSPHATE 145 54 0 0

PHOSPHORITE MEAL,

PHOSPHORITES 1,356 1,513 1,633 1,554

PESTICIDES FOR PLANT

PROTECTION 6.1 4.5 5.3 8.0

TOTAL IMPORTS OF FER-

TILIZERS AND RAW

UNCLASSIFIED

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PAGE 03 WARSAW 05509 111607Z

MATERIALS

(IN 1000 M TONS): 4,396.1 4,715.5 4,131.3 4,989.0

SALES OF PESTICIDES:

(IN METRIC TONS)

INSECTICIDAL:

POWDER FORM) 30,234 31,951 24,119

LIQUID FORM	3,526	5,003	5,427
FUNGICIDAL	4,039	3,059	2,850
WEEDICIDAL AND			
HORMONAL	6,522	5,763	5,040
RODENTICIDAL	123	460	431
AUXILIAR	203	1,016	748
TOTAL	53,728	44,058	46,023

ANTICIPATED FERTILIZER PRODUCTION FOR	1975
(IN 1000 TONS)	
NITROGEN	1,526
PHOSPHORUS	982

4. RECENT FORECASTS SHOW THAT THE SUPPLY OF POTASSIUM IN 1975 SHOULD INCREASE BY 1,550 THOUSAND TONS AND CONSUMPTION OF FERTILIZERS SHOULD INCREASE FROM 124KG PER HECTARE IN 1970 TO 193KG PER HECTARE IN 1975.

5. POLAND PRESENTLY IMPORTS LARGE QUANTITIES OF AGRICULTURAL CHEMICALS FROM THE WEST ACCORDING TO ANDRZEJEWSKI. NO PESTICIDE PRODUCTION EXISTS IN POLAND AND ITS PRESENT ANNUAL IMPORTS ARE VALUED AT \$50 MILLION. IN FACT, DUPONT (U.S.) ALONE EXPECTS TO SELL \$2.5 MILLION IN AGRICULTURAL CHEMICALS (INSECTICIDES AND PESTICIDES) TO POLAND IN 1974. UNION CARBIDE IS ALSO AN IMPORTANT SUPPLIER OF PESTICIDES HERE.

6. RECENTLY PUBLISHED IS A PLAN TO ALLOCATE 70 BILLION ZLOTYS (APPROX. \$3.5 BILLION AT THE OFFICIAL RATE) DURING THE NEXT 15 YEARS (NOW TO 1990) FOR THE IMPLEMENTATION OF A NEW FERTILIZER PRODUCTION PROGRAM, NAMELY THE "NPK" (NITROGEN, PHOSPHORUS, POTASSIUM). THE CONSTRUCTION OF A LARGE PESTICIDE PRODUCTION PLANT, ESTIMATED AT 10 BILLION ZLOTYS (APPROX. \$500 MILLION) IS ALSO PLANNED. FERTILIZERS UNCLASSIFIED

UNCLASSIFIED

PAGE 04 WARSAW 05509 111607Z

AND CHEMICALS FOR PLANT PROTECTION IN POLAND ARE ONLY TWO MINOR ELEMENTS IN A LARGE "WYZYWIENIE" (NUTRITION) PROGRAM ESTIMATED AT 100 BILLION ZLOTYS (APPROX. \$5 BILLION). HARD CURRENCY EXPENDITURES IN 1975-1990 FOR AGRICULTURAL CHEMICALS ARE ESTIMATED AT \$80 MILLION.

7. THE USTDC HAS OBTAINED A LIST OF ORGANIZATIONS AND INSTITUTES RESPONSIBLE FOR VARIOUS ASPECTS OF AGRICULTURAL PRODUCTION AND CHEMICALS FROM WHOM WE PLAN TO OBTAIN AND DRAW UP LIST OF TOPICS RECOMMENDED FOR PRESENTATION AT SEMINAR.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974WARSAW05509
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740253-0940
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740954/aaaabtka.tel
Line Count: 166
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 171120
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 26 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 MAR 2002 by maustmc>; APPROVED <29 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSED TECHNICAL SALES SEMINAR AGRICULTURAL CHEMICALS
TAGS: BEXP, PL
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005